

FOR COLLEGE COUNSELING TEAMS

# Explore the demo like a counselor.

Do not browse for features. Look for the work that becomes easier when student voice and school context are connected.

Open the school dashboard and try these five actions.



## 1. Review the cohort

Who is active, ready, stalled, or asking for human review?

## 2. Open a Student Ledger

What does Addie know, and where did the evidence come from?

## 3. Prepare a meeting

What changed, what matters, and where should the conversation go deeper?

## 4. Test recommendation support

Can you find stories, quotations, and teacher evidence without copy-and-paste?

## 5. Check schoolwide progress

Can you see readiness, follow-through, and where counselor attention belongs?

## Ask the core question

Would this connected record make your team's existing work better?

## The value is not another transcript to read.

It is finding what matters quickly—and using it with the student.

## FROM DEMO TO A CLEAR STARTING PLAN

# Bring four decisions to the next conversation.

These answers let the Addie team recommend the grade journeys and configure the real account without a long custom-design process.

**1. Why now?**

Which student or counselor problem matters enough to solve this year?

**2. Which grade or grades?**

Grade 9 Know, Grade 10 Explore, Grade 11 Plan, Grade 12 Act.

**3. What first date?**

Which meeting, class, course-selection window, deadline, or transition anchors the start?

**4. Who owns it?**

Which counselor or leader can approve the program, roster, and communication?

## DISCOVERY QUESTIONS FOR YOUR TEAM

**What should students complete before the next human meeting?**

Conversation, reflection, research, list work, or another existing task.

**What should the counselor receive?**

Meeting brief, fit insight, recommendation evidence, progress visibility, or human follow-up.

**What information already exists?**

Questionnaires, notes, teacher comments, records, writing, and tasks that can feed the Ledger.

**What would make Addie worth adopting?**

Clear student engagement, useful new context, faster preparation, and a team able to operate the program.

**Next step: a 30-minute configuration and training session.**

A real Addie team member configures the account with your counselors on screen.